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September 23, 2016

TO: Interested Parties

FROM: Bill Landers
Program Manager, Defense Industry Adjustment (DIA)

SUBJECT: Responses to questions for RFP OCS-OEA-17-01W, Defense Military Sector
Community and Industry Adjustment and Diversification Assessment, Analysis and
Strategy Project

This addendum is to provide responses to questions received for RFP OCS-OEA-17-01W. The State has received the following questions for RFP OCS-OEA-17-01W. Answers are included.

1) Respectfully request the State provide more clarification on what types of stakeholders the state is looking to identify in the "Stakeholder Directory"?

The State requires a business stakeholder directory which includes a list of all companies doing business in Hawaii providing contracted or purchased products and/or services to the DoD in Hawaii. This would include both *direct* and *indirect* suppliers: tier 1 (prime contractor), tier 2 (subcontractor to a prime contractor), tier 3 (subcontractor to a subcontractor), and tier 4 (others further down the chain; these may not even know that their products or services are going to the DoD). The directory will not include businesses with *induced* impacts, those that are impacted by household spending (dry cleaners, restaurants, department stores, etc.).

2) Your RFP say, "ALL MAIL-INS SHALL BE POSTMARKED BY THE UNITED STATES POSTAL SERVICE (USPS) NO LATER THAN October 3, 2016 and received by the State purchasing agency no later than 10 days from the submittal deadline." I believe that would be October 13, 2016. However, in paragraph 1.4, you state proposal evaluations will be October 4 – 10. Please clarify.

The proposal deadline information explained on the Proposal Mail-in and Delivery Information Sheet is correct. All other schedule dates are approximate.