

REQUEST FOR INFORMATION (RFI)
RFI 16-001
DEPARTMENT OF BUDGET AND FINANCE
HAWAII EMPLOYER-UNION HEALTH BENEFITS TRUST FUND (EUTF)
MEDICAL AND PRESCRIPTION DRUG PLANS

Purpose of this request for information:

- To obtain input in preparation for developing an RFP.

The Hawaii Employer-Union Health Benefits Trust Fund (EUTF) is requesting potential offerors to present information and feedback that will assist EUTF in the development of a Request for Proposals (RFP) for medical and prescription drug plans for State of Hawaii and county government active employees and retirees.

Specifically, EUTF is interested in receiving summary presentations from potential offerors on current trends in the following areas:

- Total health management and its role in the overall management of plan costs;
- Strategies to develop a coordinated health program for state and county government employees and retirees;
- Strategies to control the cost of active employee and retiree medical and prescription benefits; and
- Other suggested areas of program management that the EUTF should consider implementing in its benefit programs and the management of the cost of these programs.

Prior RFPs issued for medical (RFP No. 14-01) and prescription drug plans (RFP No. 14-02) can be viewed on the EUTF website: <http://eutf.hawaii.gov/request-for-proposals/request-for-proposals-archive/>

Reference guides containing current benefit plan information for both actives and retirees are also available on the EUTF website.

Current benefit plans (reference guide) for actives can be found at:
http://eutf.hawaii.gov/wp-content/uploads/2016/05/EUTF-7_1_2016-Active-Reference-Guide-Draft-7-with-RSN-edits-rev-4-19-16-rh.pdf

Current benefits plans for retirees (reference guide) can be found at:
<http://eutf.hawaii.gov/news/2017-retiree-reference-guide/>

Additional information regarding the enrollment and funding methods is attached.

We will hold a general meeting where potential offerors may conduct presentations (limited to 15 minutes) to provide the EUTF with information on the above topics. Those interested may participate in the meeting in person or via conference call.

Date: Monday, October 24, 2016
Time: 9:00 AM
Location: EUTF Conference Room
201 Merchant St., Suite 1700
Honolulu, HI 96813

Please confirm your attendance at the October 24, 2016 meeting by email to Lynn Bautista at eutfadmin@hawaii.gov by October 10, 2016. In your email, please specify whether you will be participating in person or via conference call. After October 10, 2016, EUTF will contact you regarding the time slot available to you for your presentation.

Participation in this RFI is optional and is not a condition to responding to any subsequent procurement action the purchasing agency may take. Neither the purchasing agency nor the interested party responding has any obligation under this request for information.

If you have any questions, please contact:

Lynn Bautista

Telephone: (808) 586-7390

Email: eutfadmin@hawaii.gov

Enrollment Counts - Actives (Summary)

The table below shows Active enrollments for period ending 08-31-2016

Total Number of Active = 68,868

Count by Subscribers and Dependents

Benefit Plan	Type			Waived Plans
	Subscribers	Dependents	Total	
Medical Plans				
EUTF				
PPO-90/10 Medical (HMSA), Chiro (RSN)	5,978	4,722	10,700	
PPO-80/20 Medical (HMSA), Chiro (RSN)	22,041	22,134	44,175	
PPO-75/25 Medical (HMSA), Chiro (RSN)	2,230	1,742	3,972	
HMO Medical (HMSA), Chiro (RSN) bundled with HMO Drug (CaremarkPCS)	2,185	1,501	3,686	
HMO Comprehensive Medical (Kaiser), Drug (Kaiser), Chiro (RSN)	6,572	5,981	12,553	
HMO Standard Medical (Kaiser), Drug (Kaiser), Chiro (RSN)	5,606	4,805	10,411	
Supplemental Medical (RSN), Drug (RSN), Chiro (RSN)	752	1,382	2,134	
EUTF Total	45,364	42,267	87,631	
HSTA VB				
HSTA VB PPO-90/10 Medical (HMSA), Chiro (RSN) bundled with PPO Drug (CaremarkPCS), Vision (VSP)	1,777	2,082	3,859	
HSTA VB PPO-80/20 Medical (HMSA), Chiro (RSN) bundled with PPO Drug (CaremarkPCS), Vision (VSP)	3,270	5,078	8,348	
HSTA VB HMO Medical (Kaiser), Drug (Kaiser), Chiro (RSN) bundled with Vision (VSP)	1,131	1,441	2,572	
HSTA VB Total	6,178	8,601	14,779	
Medical Plans Total	51,542	50,868	102,410	17,326
Drug Plans				
EUTF				
PPO Drug (CaremarkPCS)	30,249	28,599	58,848	
HMO Drug (CaremarkPCS) bundled with HMO Medical (HMSA)	2,185	1,501	3,686	
EUTF Total	32,434	30,100	62,534	
HSTA VB				
HSTA VB PPO Drug (CaremarkPCS) bundled with PPO-80/20 or PPO-90/10 Medical (HMSA)	5,047	7,160	12,207	
HSTA VB Total	5,047	7,160	12,207	
Drug Plans Total	37,481	37,260	74,741 *	17,326
Dental Plans				
EUTF				
Dental (HDS)	49,171	49,947	99,118	
EUTF Total	49,171	49,947	99,118	
HSTA VB				
HSTA VB Dental (HDS)	6,515	9,138	15,653	
HSTA VB Supplemental Dental (HDS)	158	343	501	
HSTA VB Total	6,673	9,481	16,154	
Dental Plans Total	55,844	59,428	115,272	13,024
Vision Plans				
EUTF				
Vision (VSP)	46,287	45,117	91,404	
EUTF Total	46,287	45,117	91,404	
HSTA VB				
HSTA VB Vision (VSP) - Stand Alone	262	519	781	
HSTA VB Vision (VSP) bundled with Medical	6,177	8,194	14,371	
HSTA VB Total	6,439	8,713	15,152	
Vision Plans Total	52,726	53,830	106,556	16,142
Life Insurance (USAbLe)				
EUTF Total	59,308	0	59,308	
HSTA VB Total	7,970	0	7,970	
Life Insurance (USAbLe) Total	67,278	0	67,278	1,590

*NOTE: The Drug Plan Total does not reflect enrollments in Medical Plans such as Kaiser Medical and Supplemental Medical (Royal State) which includes drug, but does not have a separate Drug enrollment count. Total Drug count for these plans is 14,061

Data Taken 08-16-2016

Enrollment Counts - Retirees (Summary)

The table below shows Retiree enrollments for period ending 08-31-2016

Total Number of Retiree = 46,238

Count by Subscribers and Dependents

Benefit Plan	Type			Waived Plans
	Subscribers	Dependents	Total	
Medical Plans				
EUTF				
PPO-90/10 Medical (HMSA) - Retiree				
Retiree (Medicare)	28,562	11,268	39,830	
Retiree (Non-Medicare)	5,689	4,236	9,925	
PPO-90/10 Medical (HMSA) - Retiree Total	34,251	15,504	49,755	
HMO Medical (Kaiser), Drug (Kaiser) - Retiree				
Retiree (Medicare)	6,194	2,260	8,454	
Retiree (Non-Medicare)	1,101	721	1,822	
HMO Medical (Kaiser), Drug (Kaiser) - Retiree Total	7,295	2,981	10,276	
Medicare Advantage Medical (UnitedHealthcare)				
Retiree (Medicare)	65	21	86	
Medicare Advantage Medical (UnitedHealthcare) Total	65	21	86	
Out-of-State Plan				
Retiree (Medicare)	152	56	208	
Retiree (Non-Medicare)	7	2	9	
Out-of-State Plan Total	159	58	217	
EUTF Total	41,770	18,564	60,334	
HSTA VB				
HSTA VB PPO-90/10 Medical (HMSA), Chiro (RSN) bundled with PPO Drug (SilverScript or CaremarkPCS), Vision (VSP) - Retiree				
Retiree (Medicare)	1,949	989	2,938	
Retiree (Non-Medicare)	197	127	324	
HSTA VB PPO-90/10 Medical (HMSA), Chiro (RSN) bundled with PPO Drug (SilverScript or CaremarkPCS), Vision (VSP) - Retiree Total	2,146	1,116	3,262	
HSTA VB PPO-90/10 Medical (HMSA), Chiro (RSN) bundled with Vision (VSP) - Retiree				
Retiree (Medicare)	10	4	14	
Retiree (Non-Medicare)	1	1	2	
HSTA VB PPO-90/10 Medical (HMSA), Chiro (RSN) bundled with Vision (VSP) - Retiree Total	11	5	16	
HSTA VB HMO Medical (Kaiser), Drug (Kaiser), Chiro (RSN) bundled with Vision (VSP) - Retiree				
Retiree (Medicare)	216	103	319	
Retiree (Non-Medicare)	22	9	31	
HSTA VB HMO Medical (Kaiser), Drug (Kaiser), Chiro (RSN) bundled with Vision (VSP) - Retiree Total	238	112	350	
HSTA VB Out-of-State Plan				
Retiree (Medicare)	1	1	2	
HSTA VB Out-of-State Plan Total	1	1	2	
HSTA VB Total	2,396	1,234	3,630	
Medical Plans Total	44,166	19,798	63,964	2,072
Drug Plans				
EUTF				
PPO Drug (SilverScript) - Medicare	26,049	9,775	35,824	
PPO Drug (CaremarkPCS) - Non-Medicare	7,781	5,388	13,169	
EUTF Total	33,830	15,163	48,993	
HSTA VB				
HSTA VB PPO Drug (SilverScript) bundled with PPO-90/10 Medical (HMSA) - Medicare	1,744	873	2,617	
HSTA VB PPO Drug (CaremarkPCS) bundled with PPO-90/10 Medical (HMSA) - Non-Medicare	405	243	648	
HSTA VB Total	2,149	1,116	3,265	
Drug Plans Total	35,979	16,279	52,258 *	2,566
Dental Plans				
EUTF Total	41,949	18,619	60,568	
HSTA VB Total	2,384	1,234	3,618	
Dental Plans Total	44,333	19,853	64,186	1,905
Vision Plans				
EUTF Total	42,261	19,071	61,332	
HSTA VB Total	2,397	1,236	3,633	
Vision Plans Total	44,658	20,307	64,965	1,580
Life Insurance Plans				
EUTF Total	38,556	0	38,556	
HSTA VB Total	2,447	0	2,447	
Life Insurance Plans Total	41,003	0	41,003	51 **

*NOTE: The Drug Plan Total does not reflect enrollments in Medical Plans such as Kaiser Medical and Out-of-State Medical which includes drug, but does not have a separate Drug enrollment count. Total Drug count for these plans is 7,693

**NOTE: The Waived Life Insurance Total does not include Survivors who are not eligible for Life Insurance. Total count of Survivors not eligible is 5,184

Data Taken 08-16-2016

Medical and Prescription Drug Plans Funding

(has changed in the past during RFP award)

Fully Insured Plans

- Active – Kaiser Comprehensive and Standard medical and prescription drug, and chiropractic
- Retiree – Kaiser Medicare Advantage and non-Medicare medical and prescription drug, UnitedHealthcare Medicare Advantage medical, and chiropractic (HSTA VB only)

Self Insured Plans

- Active and Retiree – prescription drug plan (pharmacy benefit manager CVS active and non-Medicare retirees, and SilverScript Medicare retirees)

Fully Insured with One-Way Risk Sharing

- Active – HMSA 90/10, 80/20, 75/25 PPO and HMO plans, and Royal State supplemental medical and prescription drug
- Retirees – HMSA Medicare and non-Medicare PPO medical